

INSIGHTFUL PROFILER™ (IP121)

# iP PRO REPORT

For: John Example

## REPORT SCOPE

- > Data reliability
- > Superfactors
- > Factors

ORGANISATION

Advisio iP121

COMPLETION DATE

05.04.2026

REPORT VERSION

1.2.8

REPORT GENERATED

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REPORT CODE

IP121-CD985141

## 1 RELIABILITY OF REPORT CONTENT

The report has been generated based on responses provided in the questionnaire. The reliability of its content depends primarily on the honesty and attentiveness with which the questionnaire was completed. The control scales included in the questionnaire allow an estimate of the reliability of the answers given.

Below you will find information about the estimated reliability of the data. If it is low, the conclusions from the report should be approached with a great degree of caution. Such a result may stem from conscious distortion of answers, inattentive completion of the questionnaire, or an unconscious tendency to present oneself in an overly favourable light.

It is also worth remembering that the report describes your results in relation to the results of other people. This means that predispositions are presented in terms of what distinguishes you relative to the comparison group. For this reason, you may find some passages surprising — they do not always correspond to your personal self-assessment (and vice versa). This is the difference between a personal perspective and the social comparison perspective on which psychometric measurement is based.

The social comparison perspective provides valuable insight into individuality: it shows how you compare against people of a similar age or in the industry/speciality in which you work or aspire to work. In practice, this helps you better recognise your own strengths and identify developmental areas that may increase your attractiveness and competitive advantage in a given role or speciality.

### Levels of data reliability assessment:

- **Green light** – high data reliability.
- **Amber light** – moderate data reliability.
- **Red light** – low data reliability.



*Green light. Test results are reliable.*

## 2 SUPERFACTORS

SUPERFACTOR	STEN	VERBAL LABEL	CENTILE	CONFIRMATION RATE INDEX
Resilience	10	High score	99	0.93
Reliability	1	Low score	1	0.37
Conventionality	1	Low score	1	0.54
Expansiveness	1	Low score	1	0.30

### 3 FACTORS

FACTOR (CODE)	STEN	VERBAL LABEL	CENTILE	CONFIRMATION RATE INDEX
<b>Resilience</b>				
Self-confidence (PS)	10	High score	99	0.93
Composure (OP)	10	High score	99	1.00
Boldness (SM)	10	High score	98	0.85
<b>Reliability</b>				
Consistency (KN)	1	Low score	1	0.39
Prudence (RO)	1	Low score	1	0.34
<b>Conventionality</b>				
Closure (ZA)	9	High score	96	1.00
Conformity (KF)	1	Low score	1	0.25
Concentration (KO)	2	Low score	4	0.40
<b>Expansiveness</b>				
Dynamism (DY)	1	Low score	1	0.25
Machiavellianism (MA)	1	Low score	1	0.25
Competitiveness (RY)	3	Below-average score	15	0.46
Sense of superiority (PP)	1	Low score	1	0.25

## HOW TO READ STENS?

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The iP121 system converts raw answers into the common diagnostic **STEN scale** (Standard TEN), where the distribution takes values from 1 to 10.

**STEN 1-2** – Low score

**STEN 3-4** – Below-average score

**STEN 5-6** – Average score

**STEN 7-8** – Above-average score

**STEN 9-10** – High score